

DOLMEN UNDERWRITING

BROKER USER MANUAL 2013

This user guide is designed to help you transact business with the Insurance Administrators via the online Insurance Trading system: www.dibl.com

For further assistance please call the Insurance Administrators using the details on the "Contact Us" page of the website

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Important Information

- Always use your own user name and log in for the site.
- If you work between offices or are part of a group of brokers that have come together it is important to use the user name and login you have for the office you wish the policy to be placed with. i.e. If Dolmen had Dolmen Artane and Dolmen Santry and a client comes into take out a policy in DOLMEN Santry you will need to use the Santry log in and not the Artane Login. If you use the Artane login we can not do an agency transfer to Santry. Always use the correct login that corresponds to the office you are working in.
- Make sure when running the quotation through on the site you have selected the correct product to which spike is quoting.
- Make sure that you read each question carefully and answer every question correctly on the site. If questions are left blank the quotation will refer over to us and we will then refer it back to you to complete the information for a quotation.
- If the quotation refers to underwriters please give as much information as possible in the referral box for underwriters to consider the quotation.
- If an amendment is done on the site please advise in the referrals box the changes made.
- Once a quotation or an amendment is within our criteria and has been released by underwriters <u>you must</u> go into the site and hold cover in order for the quote or the amendment to be made live on the site. If they are not held on cover the premiums and amendments will not be live on your account.
- We can not back date quotations/amendments that are not held by the broker's office. The site is real time and will only be placed on cover once held and on the date required i.e. today or a future date.
- When a referral is sent by underwriters off the site it is sent to a dedicated person in your office that has been nominated to look after or forward onto a relevant department to look after.
- If a Staff leaves a broker or if the nominated person from your office that looks after claims, quotes, referrals, accounts has changed an email will need to be sent to our office advising of who the new staff member is. You can email amendments of Staff to info@dolmen-insurance.ie noting the Staffs full name, the office and address they are to be added to, there telephone number and email address.
- HAL issues out our referrals, quotations, declinature, renewals and lapse
 notifications. HAL emails can not be re sent as once the above has been
 processed it is automatically issued. If you have mislaid your HAL email you
 can go onto the site and view referrals, declinature and lapses in the Journal.
 Print off documentation in the Risk details and hold quotes and amendments in
 the risk details screen also.

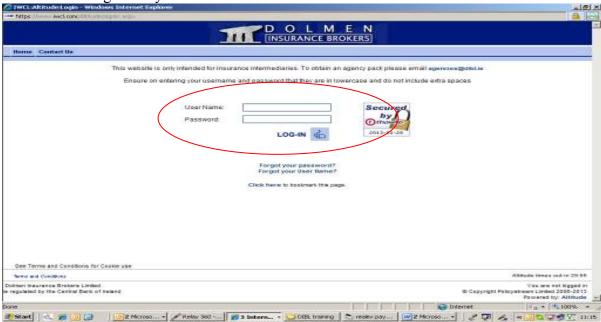
NEW USER LOG IN INSTRUCTIONS

Once you have received your user name and password from HAL by email please follow the instructions below.

DIBL Web address - www.dibl.ie



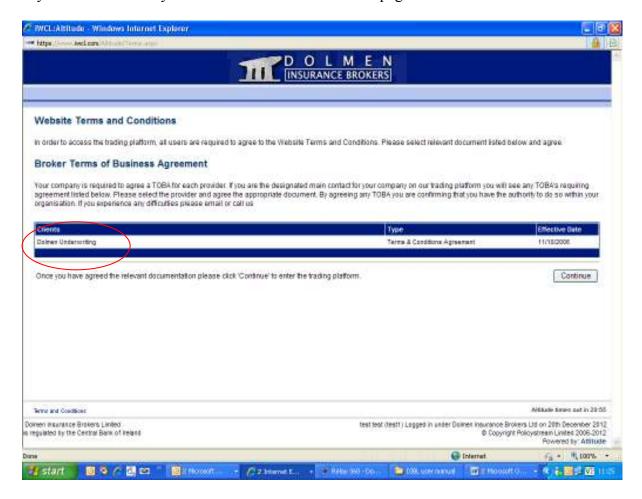
Select broker login and you will be re-directed to the screen below.



Enter your username and password given by HAL to enter our site

^{**}Tip: copy and paste user name and password from email as this is case sensitive**

If you are a new user you will be then redirected to this page.



You will need to click on Dolmen underwriting word and our terms of business will appear. You will need to scroll down the screen to accept our terms of business.

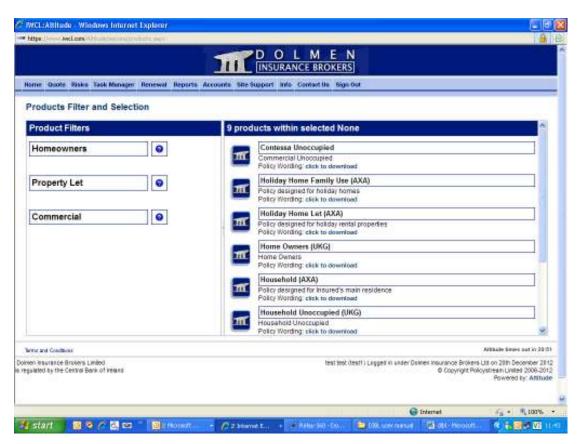
Once you accept the terms the screen will then start up for you to log in again.

Log in with user name and password that you would have received from HAL. The screen will then direct you into changing your password that will be easy for you to remember.

When you are logged into the DIBL site this is the screen you will work from.



If you are looking to quote, click on the relevant tab and you will be re-directed into the page below.



Select the required product and you will be redirected into the quotation details screen. Proceed to answer **all** questions to obtain a quotation.

If you are looking for a client please select the Risks button.

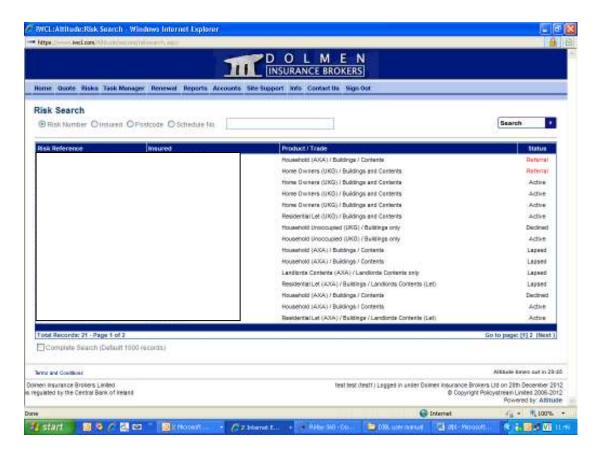


If underwriting has referred something to you it will appear in this tab as a referral. You will need to either amend the risk or answer our queries and refer back to underwriters for this to appear on our task manager.

If you amend the risk or answer our queries and do not refer to underwriter or refer to underwriter later it will not appear in our task manager.

STATUS DEFINITIONS ON "RISK SEARCH"

Status	Definition
Quote	Quotation Stage
Referral	Risk needs to be referred to the
	Underwriters
Referred	Awaiting Underwriters decision
Declined	The risk has been declined as
	unacceptable
Cancellation Requested	Awaiting Underwriters to authorise
	cancellation
	request
Cancelled	Risk has been cancelled
NTU	The risk has been Not Taken Up
Referral (Endorsement)	Endorsement request needs to be referred
	to Underwriters
Quote (Endorsement)	Endorsement has been agreed by
	Underwriters and is awaiting Hold Cover
	instructions from you
Lapsed (Endorsement)	The quotation for the endorsement has
	now lapsed
	and the Original risk is still Active
Declined (Endorsement)	The endorsement request has been
	declined by Underwriters and the policy
	remains the same as the last active risk
Active (Endorsement)	The Endorsement has been activated and
	replaces the original policy
Cancellation Requested (Endorsement)	Awaiting Underwriters to authorise
	cancellation request.
Cancelled (Endorsement)	Risk has been cancelled
Future Endorsement (Endorsement)	An Endorsement has been made Active
	but with a future inception date



You can search for a client by risk number, insured (clients name) post code and schedule number.

Please note that risk number and insured's is the main ways to pull up clients quote/details.

If it notes a quote/policy as <u>referral</u> it means that we have query on this risk and we have sent the query to you.

If it notes a quote/policy as <u>referred</u> it means that we have received the answer to your query and it's in a queue to be processed.

Main screen Tabs

Tabs Use of tabs		
Home	Home screen	
All products that we quote on		
Can pull clients file with risk number		
Claims Can pull clients claim file with risk number/claim num		
Task Manager	All referrals and policies that are been worked on are in this tab	
Accounts	Accounting area	

Risk Details Tabs for DIBL UKG and AXA

Tabs	Sub Tabs	What each tab is for
View Risk		View SOF only
Edit Risk		Edit the clients details
Documents		SOF, Invoice and schedules to download in this tab
Administration •	Authorise	Authorising an Risk (quoting)
	Decline	Declining a risk (must give reason for declining)
	Refer to Agent	Referring to broker for additional information/pictures or risk etc
	Task manager	Directs you into task summary
	Journal	"notepad" any referrals sent to brokers and there responses are noted on this tab
Comments		Comments tab. Be aware for noting comments as private and public.
Summary		Click on summary and it redirect you out of the risk details page back onto the summary page to view clients previous years if any.

HOW TO DO A QUOTATION

Select Quote from the top navigation bar along the top of the screen



You can also download the policy wording on each product available to your agency.

Once you select the product required you will be re-directed to the statement of fact pages

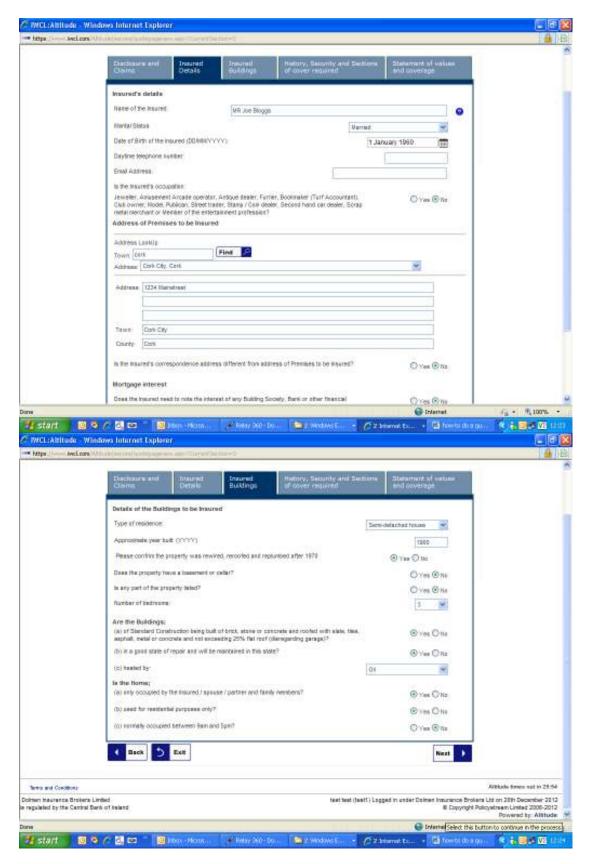


Complete the required fields and click



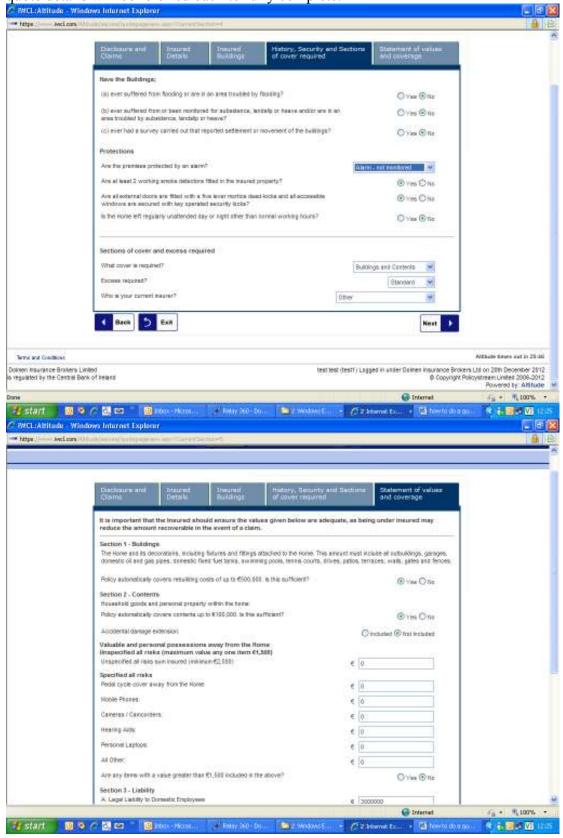
at the end of each page and

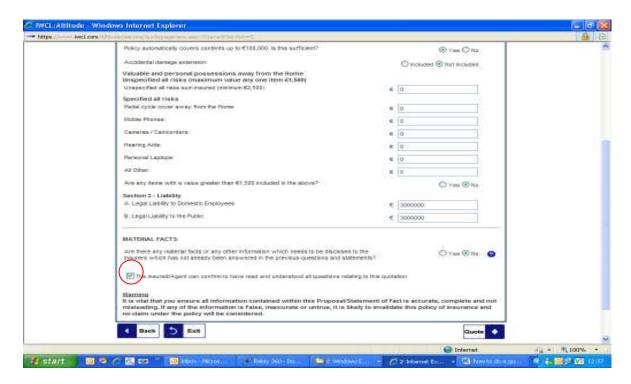
will bring you to the previous page.



Please note that <u>every single question</u> on the screen must be answered. If it is not the

quote details will be referred back to fully complete.





When the all questions are read and are fully completed tick the box to advise that you

have read and understood all questions and select





The quote will then refer. It will show why the quote is referring to us.

Please advise in the box provided, details that can help with regards to the quotation. The above quotation has referred due to the following:

- Age of building is referring because the property is pre 1920. I have noted in the quote it was re-roofed, re-wired and re-plumbed after 1970. You could advise when it was re-reroofed, re-wired and re-plumbed?
- It has referred as it's a Cork refer/Flood refer area if you know advise if the area has every flooded or suffered subsidence.

Then click refer to U/W. This will then refer over to underwriters for consideration. If you click refer later it **will not** appear on the underwriters Task Manager.

If the quote is within our quoting criteria we will release the quotation. If it is not we will decline the quotation advising of why it was declined.

**note – if you have made an error click Refer later You can then go back and edit risk and Refer to U/W .

RETRIEVING AND PRINTING A QUOTATION

To retrieve a previous quotation click on the top of the screen

All previous quotations created by your agency will then be displayed on the **Risk Search** screen

You can search for the quotation using risk number (quotation reference), Insured or town. Schedule number only applies if the risk has been held on cover

Placing your cursor over the desired risk and clicking once will take you to the **Risk Summary** screen, If further information is required then highlighting the quotation again on the **Risk Summary** screen and clicking once will take you to the **Risk Details** screen from where you can print the quotation.

To print the quotation and summary of cover click on the **Documents** button and then click on the **View** button of the **Quotation** document line on the **Document Summary** screen.

Select the document you wish to see/print by clicking the view button

When prompted, click on **Open** to access the document. NB to access documents you will need Adobe Acrobat Reader

If you do not currently have this application please click on the navigation bar at the top of the screen where you will find a link to download this software for free.

HOW TO EDIT A PREVIOUS QUOTATION

- 1. Retrieve the quotation and go to the **Risk Details** screen by following the above instructions
- 2. If the **Risk Status** is showing as **Quote / Quote** you will see the **Edit Risk** button.

Clicking this button will take you to the quotation process again where you can edit the quote

HOW TO REFER A QUOTATION

Retrieve the quotation and go to the **Risk Details** screen

If **Risk Status** is at **Quote / Referral** you will see the **Refer to U/W** button which you need to click once

Enter all relevant details in the text box to help Underwriters with their decision and click the Refer to U/W button.

HOW TO CHECK A REFERRAL AND HOW TO REPLY TO A REFERRAL

In the Risk tab select the client you are looking for. On the left hand side it will indicate. Referral, Referred, Quote, Decline, Lapsed, Active.



Once you have selected your client you will be re-directed into Risk Summary. Click on Referral under Status. This will bring you into the Risk details section.

Once in the risk details screen you can now see why the policy is been referred. If you put your curser over Administration a drop down will appear. Select Journal.

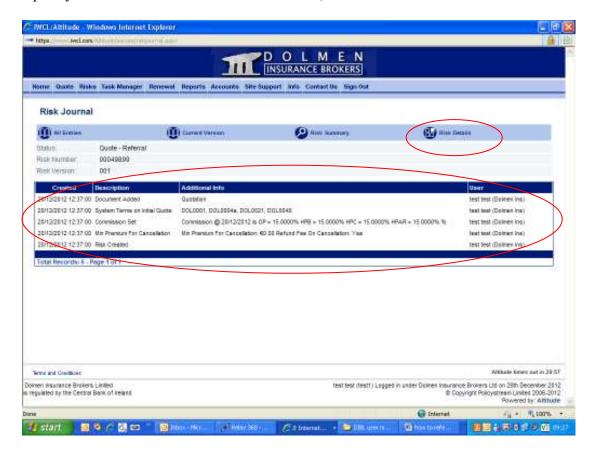




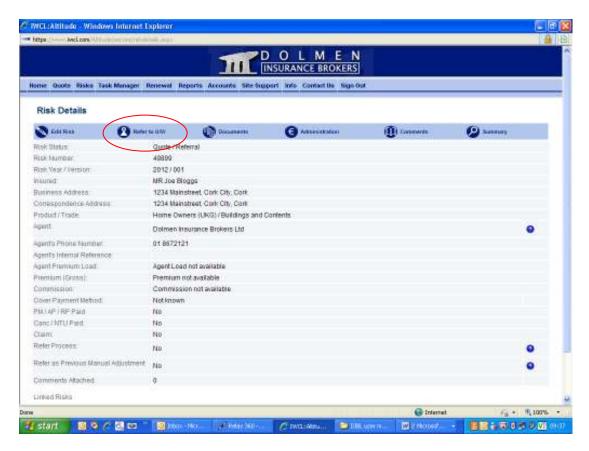
In this screen if there is a message from underwriters it will appear in the box below noting the user who sent the message, the time and date it was sent and the message will appear in the additional information box.

If you have selected refer to underwriter later at quotation stage this is what the journal will look like.

Please note it is **very important** that you have your own user name and password as when you are answering a referral for an underwriter your username pulls into the Journal. If you do up a quotation, set up a policy, make a mid term alternation or lapse a policy it will all show in the Journal the time, date and the user name.



If you select **risk details** this will redirect you back into the risk details page so you can refer to underwriter



Select the refer to U/W so you can reply to the message left by underwriters



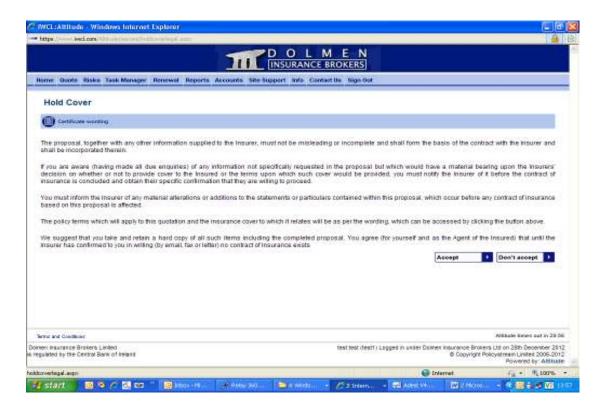
Remember answer the queries with as much information as possible and always select refer to U/W so it will appear in the underwriters Task Manager.

HOW TO PLACE A POLICY ON COVER

Once a quotation is released click on quote underneath status and this will re-direct you into the risk details page.



Click on the Hold cover button if you wish to place the policy on cover.



You will need to read the above and accept the certificate wording to proceed with cover.



Once you have accepted the certificate wording you will need to input an inception date and the name of the user placing the policy on cover.

Please note that the site works in real time so we can not back date cover.



The policy has now been placed on cover.

Please note what the following tabs are for:

Endorse Risk If you want to make any amendments to the policy.

Documents Were you can find schedules, statement of facts, quotations and invoice.

Administration You can select Journal from the administration tab. You can see if queries are left in this tab from underwriters.

Comments You can note comments here.

Summary 2 This will re-direct you out onto the Risk summary page.

HOW TO PROCESS AN MTA AND HOLD COVER

In risk details select **endorse risk**

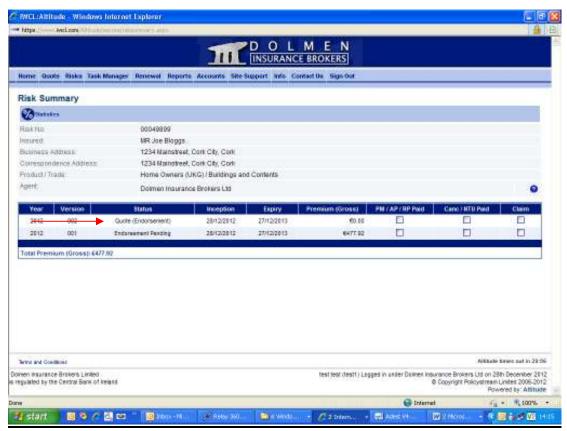




You must enter the date the endorsement is to apply from and go through the 5 tabs and make you amendments to the policy details. Once you have made your amendments click quote at the end.



Please note in the referral box the changes made and refer to U/W



Once the amendment has been released by underwriters click on the quote (endorsement) This will re-direct you to the Risk details page.



To hold cover on the endorsement you will need to select **hold cover** accept the certificate wording. The date will be greyed out as you entered the date at the beginning when you were endorsing the risk.

Click accept and the endorsement has been held on cover

You can then print off the documents from the documents tab

HOW TO CANCEL AN ENDORSEMENT / AMENDMENT

Please note that cancelling an endorsement / amendment cancels the whole risk If you wish to only cancel the changes made you will need to endorse / amend the policy again back to its original state through the endorsement process

Retrieve the risk and select the latest active version on the **Risk Summary** screen which will take you to the **Risk Details** screen

Place the cursor over the **Administration** button and then when the sub menu drops down, click on the **Cancel** button

Complete the **Cancellation Date** field with the cancelled date that the policy is required from

Please note that the cancellation date is approved at our own discretion and may not be back dated if requested

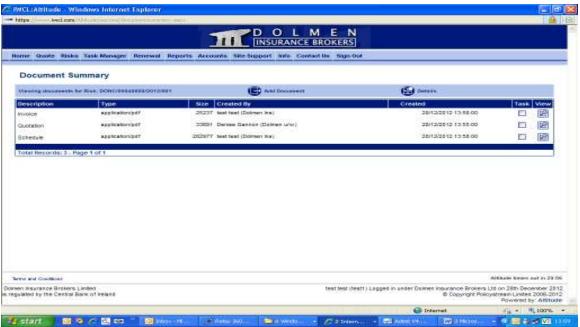
Please complete the **Cancellation Reason** box in order to help us decide an appropriate cancellation date

You will be taken back to the **Risk Details** screen where the cancellation documents can be printed by selecting the **Documents** button once authorised by the Underwriters.

HOW TO FIND POLICY DOCUMENTS



On the Risk Details screen select the Documents button you will then be redirected to the below screen.



Please note that the Schedule of Insurance, Statement of fact and Policy wording is all under **schedule**. You need to click on the view button to view the documents.

You can also click on the info tab above for policy booklets.

From here if you wish to add documentation like HIQS quotes ETC for match premiums you can do so by selecting the add document booklet and follow the prompts.

HOW TO LAPSE(NTU) A POLICY

In risk details you can select NTU (Lapse) request or you can cancel the policy. This is where you can put through a mid term cancellation by selecting Cancel. If you cancel the policy there will be a time on risk charged.

Cancellations cannot be back dated.



Once the NTU (Lapse) has been selected a request gets sent to underwriters to put it through on the system. If a cancellation comes through underwriters authorise the return to appear on the brokers account.

PRINTING STATEMENT OF ACCOUNT

A copy of your up to date account can be found in the "Reports" section of the site. Click on **Reports** on the main navigation bar at the top of your screen.

When holding your cursor on the "Accounts Report" option you will see **Statement of Account**, click this once.

Select the due date you wish to view up to.

Then select whether you wish to view the statement in either **PDF format** or in **Microsoft Excel** and then click **Submit.**

Should you have any queries with the Accounts system online please call **01 8022300** for further assistance or email **support@dibl.ie**

ISSUING PAYMENT TO DOLMEN INSURANCE BROKERS LTD

All items that are being paid to Dolmen are electronically advised by you each month. This enables accurate records to be kept as to when monies are sent to and received by Dolmen.

There are 4 main statuses for each payment made by you the agent.

These are **Draft**, **Approved**, **Query** and **Cleared**.

Draft Payments are being assembled by you the agent in order to

send to Dolmen

Approved You have finalised all items to be settled and payment has been

sent to Dolmen by Cheque

Query Dolmen has received payment but are querying certain items

Cleared Dolmen has received payment and agrees with all items settled

When a payment is due to be sent to Dolmen you should use the accounts system online to advise what items are being paid in any one transaction. The instructions below advise how to build up a payment to Dolmen.

- 1. Click **Accounts** to see the Accounts Balance screen. This screen shows the amount of money owed to Dolmen to date.
- 2. Click **New Payments** button to go to the Add/Edit Invoice Payment screen. The items on this screen can be filtered to show all items awaiting payment or up to a certain due date.
- 3. Select **Cheque** as method of payment being used.
- 4. If paying by cheque please complete the cheque number in the reference section.
- 5. The amount to be paid on each transaction defaults to the full amount net of any commission due to you the agent. Tick those items that are to be paid. You can select all items on the displayed page by ticking the box next to Amount.
- 6. Once all items to be paid are ticked and the amounts being paid are correct then click the **Save** button
- 7. Now on the Invoice Payment screen all items that are being proposed to pay are displayed at the bottom of the screen. At this point the status is still **Draft** as this payment can still be edited.
- 8. Clicking **Edit Payment** button will take you back to the Add/Edit Invoice Payment screen.

Only those items that were put into the draft will be displayed. All other items can be displayed by selecting All Invoices. Now in this screen adjustments can be made to items before finally sending payment. Again click on Save button to proceed.

Once you are happy with the items that are being settled click on the **Approve**

Payment button V



By doing this you are telling Dolmen that either a Cheque payment is being forwarded. They can then check what items are being paid.

- 10. The status will now have changed to **Approved**. This means that you the Agent has approved the payment of those displayed items to Dolmen. There is an option to print this for your records by clicking on the **Print** button
- 11. Clicking **Summary** button will take you to the Payment summary screen. This shows all previous transactions by your Agency. Various filters are available in order to view previous items. Each of these can be viewed displaying items settled during that transaction.
- 12. Once the payment is received by Dolmen they will either query the payment or clear it. If a payment is queried an email is sent to your Company email address advising of this. By clicking on the link provided you will be taken to the Invoice Payment Details screen.

You can also access this screen by going to **Accounts** button **6** on the main navigation bar, then click on the **Payment Summary** button and then the appropriate payment number

Once at this screen click **Comments** button to see Dolmen's query.

At this point you have the option to leave comments of your own, edit the payment again (if for example an incorrect amount was entered) or approve the payment again.

Once Dolmen have agreed all items paid they will **Clear** the payment. When this is done an email is sent to your Company email address confirming receipt.

ACCOUNTS - CHEQUES AND EFT DETAILS

CHEQUES

ALL CHEQUES ARE TO BE MADE PAYABLE TO DOLMEN INSURANCE BROKERS LTD AND SENT TO:

Dolmen Insurance Brokers Ltd 37-44 Butterly Business Park Artane Dublin 5

EFT

For bank details please contact: Linda Byrne – Accounts 01 8022328 – Direct Dial

Important note

Please forward on Remittances for all cheque and EFT payments by post or email – finance@dibl.ie

Procedures for reporting claims to DIBL:

DOLMEN AXA & DOLMEN UKG POLICIES

- We ask that obtain the following information:
 - Clients name, address and policy number
 - The incident date and time
 - The circumstances of the incident.
 - Contact name and number for the Insured or a Representative that will be looking after the claim on there behalf.
- Please contact our office on 01 8022340 and listen to the recorded options for each different Insurer i.e. UKG / AXA / Contessa
- You will then be transferred to the relevant claims department to report your clients claim.